

The business project born in 2006 from an idea to explore into the South America automotive market the experiences and the competencies of the founder, **Roberto Pagano**, coming from more than 25 years of activities into the worldwide automotive market.



FOUNDER PROFILE

- Roberto Pagano, electronic engineer, Italian, actuating into the worldwide automotive market from 1980 (Fiat, MLTA, Magneti Marelli, Comau, ROMA CONSULTING) in Italy, France, UK, Germany, Spain, Sweden, Turkey, Poland, India, Japan, USA, South Africa, Argentina, Venezuela, Brazil.
- Director of Fiat Group from 1990 to 2006 and resident in Brazil since 2000 (Magneti Marelli do Brasil, Comau Mercosul, Geico do Brasil, ROMA CONSULTING).

ROMA CONSULTING, through Roberto Pagano and his partners, can offer the followings.

➤ PRODUCTS & SERVICES

▪ AUTOMOTIVE INDUSTRY

- Advisory for management, business development, commercial, industrial, quality, logistics. Business plans and turnaround or restructuring project.
- Preferred Brazilian partner of PROEXPORT (Colombia), public agency for supporting local auto-parts for internationalization.
- Brazilian partner of COFOCE (Guanajuato - Mexico), public agency for supporting local auto-parts for internationalization.



▪ GENERAL INDUSTRY

- International freights forwarder and import/export services.
- Logistic systems and supply chain.
- Brazil-China consortium for prospecting Asian suppliers.
- Industrial process automation and robotics.

▪ CONSULTANCY & ADVISORY

- Support to foreign companies for entering Brazil.
- Business consulting e general advisory. Market research and commercial intermediation services.

➤ MAIN AUTOMOTIVE CUSTOMERS

<u>Vehicles Makers</u>	AGCO, CATERPILLAR, CNH, FIAT-CHRYSLER, FORD, GM, HONDA, IVECO, YAMAHA, MAN, MERCEDES, NISSAN, RENAULT, PSA, SCANIA, TOYOTA, VW, VOLVO
<u>Auto-parts</u>	AETHRA, ASTEN, AUTOLIV, AUTOMETAL, BENTELER, BREMBO, BOSCH, BROSE, CONTINENTAL, DANA, DELPHI, DENSO, EBF VAZ ECOPADS, ENGEMET, ELTEK, ENGRECON, FAURECIA, FCI, FICOSA, FPT Fiat Powertrain, GRAMPOS AÇO, INDEBRAS, KEIPER PREVENT, IOCHPE MAXION, NEUMAYER TEKFOR, LEAR, MAGNA, MAGNETI MARELLI, MAHLE-BEHR, MANN+HUMMEL, MECAPLAST, METALPO-COMBUSTOL, MWM, NEMAK, PIERBURG, PLASCAR, PRESSAC, PROEMA, SODECIA, STOLA, TECNOCURVA, TENNECO, THYSSENKRUPP, TEKSID, TIBERINA, TOWER, TUPER, TRW, VALEO, WABCO, WITZENMANN, ZF, ...
<u>Production Systems</u>	ABB, COMAU, CORDELLA, DURR, EISENMANN, EURONOBRE, FIVES CINETIC, GME, KUKA, MECNIL, PROMAC, ROSLER, SIECAB, SYSTEM LOGISTICS, SPI, TELEROBOT, THYSSENKRUPP

➤ CONTACTS

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